

# Comprehensive Roofing and Building Envelope Solutions through Kinetic GPO



Roofing Supplies and Services,  
Waterproofing and Related  
Products and Services  
RFSO Contract Number 24-06



**Kinetic GPO**



**Cooperative Contracts**

TRUST IN EXPERIENCE. STRENGTH IN NUMBERS



# Kinetic GPO



## The Procurement Power of Kinetic GPO

When you need to procure roofing and building envelope solutions quickly and economically, without sacrificing quality, performance, or transparency, look to Kinetic GPO. The Kinetic contract for **Roofing Supplies and Services, Waterproofing and Related Products and Services** (#RFSO 24-06) is held by Weatherproofing Technologies Canada (WTC)\* the affiliated construction services company of industry leader Tremco Roofing and Building Maintenance.

## Competitively Solicited, Publicly Awarded by Kinetic GPO

Kinetic GPO is a cooperative purchasing organization established for Broader Public Sector and MASH entities across Canada, with the specific purpose of reducing procurement cost by leveraging group purchasing. Kinetic GPO provides a robust portfolio of cooperative contracts that were publicly awarded using a competitive solicitation process (see sidebar). Participation requires no fees or minimums. And because contracts are awarded to recognized industry leaders (like WTC), members not only benefit from the efficiencies of a national contract, but they can also be certain products and services meet the highest standards of quality and reliability. Through Kinetic, public agencies in Canada can turn to Tremco/ WTC for world class roofing and building envelope solutions to maximize the performance life of their buildings.

## Benefits of Purchasing through Kinetic:

- Procurement process complies with the Canadian Free Trade Agreement (CFTA), the Canada-EU Comprehensive Economic and Trade Agreements (CETA), as well as the Broader Public Sector (BPS) Procurement Directive
- Publicly awarded, competitively solicited national contract; RFX opportunities are posted on Biddingo, Bonfire, Merx, SaskTenders and Alberta Purchasing Connection (APC)
- Pre-competed line-item pricing on proven products and services for budget predictability
- Use of “best-in-class” local and regional contractors
- Tremco’s Contractor Network delivery option
- Turnkey single-source responsibility
- Shorter project timelines



# 1 SOURCE

## FOR ALL YOUR ROOFING AND BUILDING ENVELOPE NEEDS THROUGH KINETIC GPO RFSO CONTRACT NUMBER 24-06

We've worked with Broader Public Sector and MASH entities throughout Canada for decades and understand your operational needs and budget challenges. And because your goals are our goals, we continually advance our capabilities to offer a suite of solutions as customizable as they are turnkey.

*Here's a snapshot of Tremco/WTC capabilities available through Kinetic GPO:*



### → **DIAGNOSTICS, MAINTENANCE AND REPAIR**

comprise our proactive approach to preserving your healthy roofs and bringing the others up to standard. It's all about extending roof life via advanced diagnostics, early intervention, timely maintenance and repair.

### → **ROOF RESTORATION**

is a cost-effective approach to saving old and failing roofs that meet specific construction and condition criteria. Qualified by laboratory analysis, roof defects are repaired before applying a new reflective and energy-efficient topcoat to restore waterproofing continuity. Installation is typically less disruptive than a total roof replacement without added landfill waste. Our low-odour and no-odour systems make restoration an ideal solution for even the most sensitive environments.



### → **ROOF MANAGEMENT PROGRAMS**

offer a range of customized, proactive roof maintenance and management plans designed to extend system performance and building life-cycles. In addition to regularly scheduled inspections, housekeeping and maintenance, our advanced options include expert inventory assessment and prioritized construction services.

### → **GENERAL CONTRACTING SERVICES**

consist of construction project management from the tender process through completion, including daily on-site supervision. It's a single source solution with a proven record of excellence and centralized accountability.



### → **ROOF REPLACEMENT**

options include a comprehensive line of high-performance roofing solutions for cold-applied built-up, hot-applied built-up, modified bitumen, single ply, coated, metal, fluid-applied, vegetated liquid-applied, and photovoltaic roofing systems. A significant number of our products include sustainable attributes such as recycled content, low VOCs, or no solvents to meet our customers' demands for sustainable solutions.

### → **BEST IN CLASS SUBCONTRACTORS**

meet our standards for excellence in our product applications, safety performance and financial stability. Many of these companies have worked with us for decades and take advantage of Tremco Roofing's ongoing technical training program.



### → **THE CANADIAN COOPERATIVE CONTRACTOR NETWORK**

administered by Tremco provides public entities with the ability to compliantly procure solutions through a network of highly qualified, local, best-in-class pre-qualified contractors under the Kinetic GPO contract. Contractors must meet a range of qualifications, including quality, past performance, financial stability, safety, and insurance requirements.

### → **INNOVATIVE PRODUCTS**

for maximum long-term performance, minimum environmental impact, ease of application and lower labour costs for the entire building envelope including Nudura insulated concrete forms, Prebuck engineered window and door lumber and Stonhard high performance floors.



### → **HIGH PERFORMANCE BUILDING SOLUTIONS**

make facilities comfortable, safe, healthy and efficient. A whole building retrofit examines a wide range of building elements to transform the energy efficiency, cost of operation, indoor air quality and environmental impact ... all while delivering an attractive financial payback.

### → **SUSTAINABILITY**

is an essential part of our history. Enhancing water conservation, reducing energy use, and landfill avoidance are among our top priorities today.

### → **HVAC SERVICES**

through WTC/Pure Air Control Services™ including HVAC hygienic cleaning, sanitizing and restoration to improve HVAC system performance, occupant comfort and energy efficiency.



### → **SAFETY SOLUTIONS**

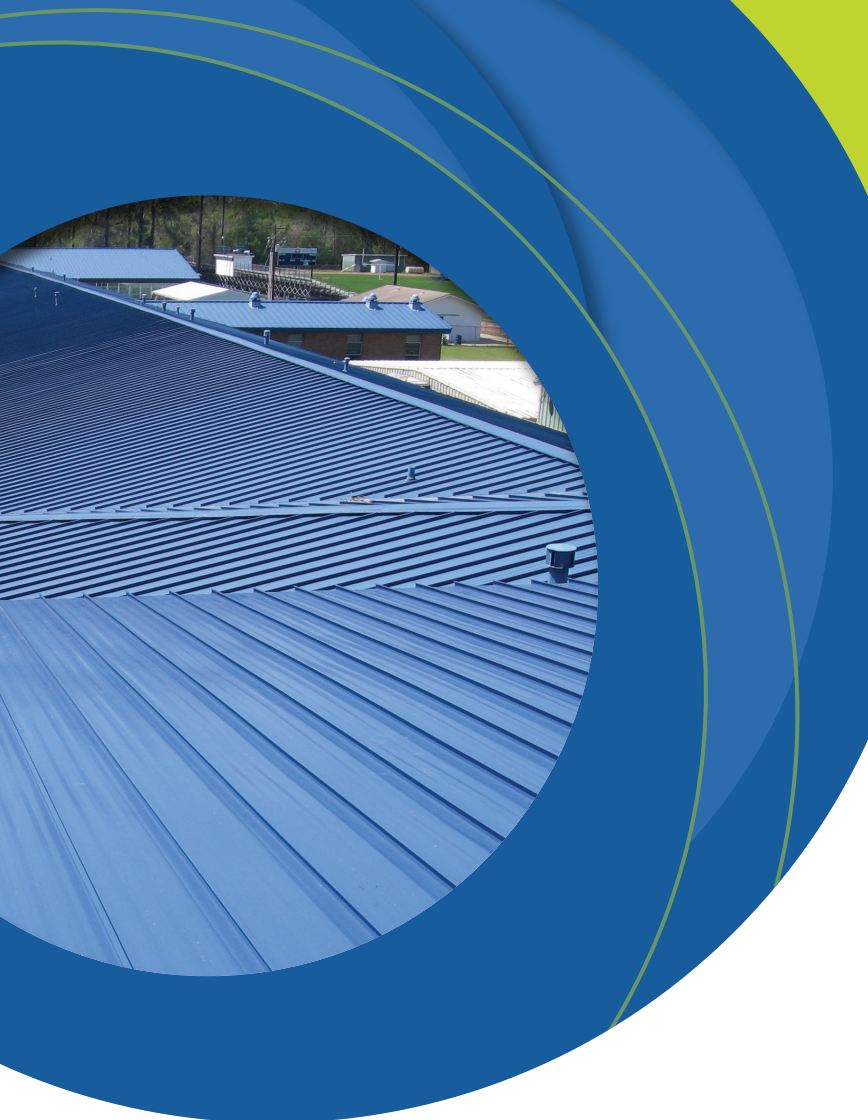
to address structural deficiencies and unprotected roof edges, hatches, walkways and skylights, and meet OSHA standards.

### → **THE DESIGN PROFESSIONAL NETWORK**

administered by Tremco offers Kinetic GPO Members the ability to engage highly-qualified local and regional best-in-class design professionals who have been pre-qualified and evaluated on performance, compliance, and demonstrated competency. Design professionals consist of structural/mechanical/electrical engineers, architects, and roof consultants. The program enables Kinetic GPO Members to select one or more In-Network Design Professionals to quote projects.







# THE KINETIC PROCUREMENT PROCESS ADVANTAGE

## USING GPOs

*Easy 4-step process*

## TRADITIONAL PROCUREMENT PROCESS

*Lengthy Process (often 8 weeks +)*

**VS**

### STEP 1



Identify the purchasing needs

### STEP 1



Identify the purchasing needs

### STEP 2



Research GPOs for a contract specific to your needs

### STEP 2



Write RfX/ bid specific to the need

### STEP 3



Approval by board or governing body

### STEP 3



Advertise the RfX/ Bid

### STEP 4



Utilize Cooperative Contract

### STEP 4



Solicit responses to RfX/ Bid

### STEP 5



Review responses to RfX/ Bid

### STEP 6



Approval by Board or Governing Body







## THE POWER COUPLE: TREMCO ROOFING AND WTC

As an industry leader since 1928, Tremco Roofing and Building Maintenance offers a breadth and depth of roofing solutions for every environment and the technical know-how to solve our customers' biggest problems. And because our affiliated construction services company WTC\* (Weatherproofing Technologies Canada) offers turnkey maintenance, repair, roof management and general contracting services for the entire building envelope, we have the unique ability to provide a total solution to maximize building performance and our customers' return on investment.

\*WTC is wholly owned by RPM Canada, a General Partnership.  
Tremco Roofing and WTC are part of Tremco Construction Products Group.



**To learn more about procuring Tremco Roofing and High Performance Building Solutions through Kinetic GPO, please:**

**VISIT** [kineticgpo.ca](http://kineticgpo.ca) or [YourRoofExperts.com](http://YourRoofExperts.com)

**CALL** 800.668.9879

**EMAIL** [educationsolutions@tremcoinc.com](mailto:educationsolutions@tremcoinc.com)



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