



For Renovation,
Repair & Construction:
Is Job Order Contracting (JOC) the
Right Procurement Solution for You?



Job Order Contracting (JOC) Through National IPA

may be the procurement solution that best meets your needs for construction projects, including building maintenance, repair, renovation, replacement and restoration. Unlike conventional cooperative contracts, *multiple*

projects can be completed under a single, publicly awarded and competitively solicited contract with costs established by a nationally accepted pricing mechanism. What's more, projects are delivered by roofing industry expert Tremco Roofing & Building Maintenance and affiliated construction services company WTI.*



What is JOC?

JOC is a long-term Indefinite Delivery, Indefinite Quantity (IDIQ) contract for construction services including build-outs, upgrades, renovations and other projects. A JOC contract can serve as an umbrella under which numerous consecutive or simultaneous projects are performed. Originally developed by the United States government, JOC has long been embraced by military sectors and is now in use around the country by local, state and federal government agencies. Colleges and universities, K-12 school districts and non-profits also use JOC contracts.

How does the JOC contract through National IPA work?

The cooperative JOC contract through National IPA uses the RS Means Facilities Construction Cost Data, which includes all 23 construction categories, as the unit price book to establish costs. JOC delivers projects through individual firm, fixed-price Job Orders – also called Delivery Orders or Work Orders. Often used in design-build

scenarios, this method enables the delivery of exactly what is needed with upfront, fixed pricing.

What can be purchased through WTI's contract?

The contract allows for extensive roofing repair, renovation, and replacement. This can include everything related to the replacement and restoration of an existing roof to exterior wall and window repairs and restoration. Also included are HVAC upgrades and repairs in conjunction with roofing and building envelope projects. Virtually anything that is required for the restoration of the building envelope can be completed through the WTI JOC contract, available through National IPA.

How was the contract awarded?

The JOC Contract was competitively solicited and publicly awarded to WTI (contract # R160407) by lead agency Region 4 Education Service Center in Houston, Texas, naming National IPA as the cooperative.



How does the contract work in my state?

The WTI JOC contract available through National IPA is a competitively solicited contract by lead agency Region 4 Education Service Center in Houston, Texas. This contract allows contract holders to extend services offered into all states (excluding AZ). Although most state procurement code allows for the use of cooperative contracts, each state code has its own specific language. National IPA can provide the due diligence in soliciting and awarding this contract.

Do I need to be a participant of National IPA to use the JOC contract?

Yes. If not already a participant, public entities are invited to register to participate in National IPA by calling 844.643.3134 or visiting NationalIPA.org. There is no cost to participate.

What are the benefits of the JOC program through National IPA?

- Saves time and money because the contract has ALREADY been competitively solicited and publicly awarded.
- All prices have been adjusted for your geographic area and are verifiable through RS Means.
- All costs are determined up front before committing funds.
- The contract functions as an extension of your internal team, freeing you to focus on your core business.
- Enables you to more rapidly respond to your internal customers' facility needs.
- The contract supports local businesses/subcontractors who have been evaluated on compliance, capability and experience.
- You'll enjoy increased value and quality control over all project facets from materials through installation.
- A large variety of roofing systems and warranties are available from a single source.
- You will significantly reduce or virtually eliminate change orders.



ABOUT NATIONAL IPA

National IPA (NationalIPA.org) is a nationwide buying cooperative with 48,000 participants across the United States. All cooperative agreements available through the National IPA have been competitively solicited and publicly awarded by a public agency/governmental entity (e.g. state, city, county, public university or school district), utilizing the best public procurement practices, processes and procedures.

ABOUT TREMCO ROOFING AND WTI

As a manufacturer of roofing materials since 1928, Tremco Roofing and Building Maintenance offers a breadth and depth of roofing systems for every environment, and the technical know-how to solve our customers' biggest problems. And because our affiliate construction services company WTI offers turnkey maintenance, repair, roof management and general contracting services for the entire building envelope, we have the unique ability to provide a total solution to maximize building performance and our customers' return on investment.

*WTI is a subsidiary of Tremco Incorporated.



To learn more about procuring Tremco Roofing and WTI construction solutions through the JOC contract available through National IPA, please:

- **VISIT** YourRoofExperts.com
NationalIPA.org
- **CALL** Tremco 888.657.7752
National IPA 844.643.3134
- **EMAIL** EducationSolutions@tremcoinc.com



Cooperative Contracts

TRUST IN EXPERIENCE. STRENGTH IN NUMBERS.

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