

Roof Restoration Delivers Best of Both Worlds



*Budget-Friendly Option
Significantly Extends Roof Life*

PROJECT SNAPSHOT

ORGANIZATION:

KCDA (King County
Directors' Association)

LOCATION: Kent, WA

BUILDING:

Headquarters / Warehouse

COOPERATIVE AGENCY:

AEPA (Association of Educational
Purchasing Agencies)

CHALLENGE: Cost-effectively improve
performance of 170,000 sf warehouse roof

SOLUTION: Budget-driven three-phase
restoration with Tremco Roofing Geogard System

IMPACT:

Roof life extended by 12-15 years at a
fraction of the cost of roof replacement

THE CHALLENGE

During a periodic review of building assets, KCDA asked Tremco Roofing and its affiliated construction services company WTI to analyze the condition of its 170,000 sf warehouse roof. "We initially talked to Tremco," said David Mahalko, Executive Director, KCDA. "Tremco and their representative, Chris DeLeone, have always done a great job for our membership in the Northwest."

Keeping the facility leak-free is crucial, as it stocks more than 15,000 items for member school districts. The roof inspection revealed a solid base structure with isolated areas of damage. DeLeone clearly explained the pros and cons of restoration vs. replacement, which Mahalko appreciated.

"Cost was a big factor for us," said Mahalko. "Restoration cost was considerably less than replacing the roof. By giving us that option I felt like they were looking out for our best interest."

KCDA funds its capital requirements using surplus operating revenue, so the restoration was divided into three budget-friendly phases, one completed per year for three years.



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“Using the AEPA cooperative contract for roof restoration allows you to choose the company that gives the most value, like Tremco.”

To learn more about procuring Tremco Roofing and WTI solutions through AEPA:

Visit YourRoofExperts.com and access helpful information or request a complimentary consultation

Visit aepacoop.org or in Washington State, visit kcda.org

Call 888.657.7752

Email educationsolutions@tremcoinc.com

THE RESULT

Having chosen the more economical option of restoration with Tremco’s Geogard system, KCDA extended the life of its warehouse roof by an additional 12-15 years, with a 12-year warranty.

“Their customer service was excellent,” said Mahalko. “This project was split into three sections over three years and each of the sections went the same way. From the schedule of work ... to ongoing communication ... to all the documentation necessary for a public works project—they did a great job.”

THE SOLUTIONS

In addition to Geogard, Tremco offers an extensive line of innovative solutions for different roof types and customer priorities. For maximum performance life, there’s AlphaGuard™ MT. When no-odor is essential, AlphaGuard BIO is your choice. AlphaGuard Puma is excellent for cold environments and TremLock T-138 is an ingenious shingle recover system.

THE POWER COUPLE

As a manufacturer of roofing materials since 1928, Tremco Roofing and Building Maintenance offers a breadth and depth of roofing systems for every environment, and the technical know-how to solve our customers’ biggest problems. And because WTI (an AEPA contract holder) offers turnkey maintenance, repair, roof management and general contracting services for the entire building envelope, we have the unique ability to provide a total solution to maximize building performance and our customers’ return on investment.



Cooperative Contracts

TRUST IN EXPERIENCE. STRENGTH IN NUMBERS.

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